







# MDP ON DEFENCE ACQUISITION MANAGEMENT

Faculty of Resource Management



College of Defence Management





### Genesis

The need for proficiency in Capital Acquisition processes gained a fresh impetus with the release of DPP 2005 and since then, CDM has been the only defence training establishment for institutionalized training for acquisition processes spelt out in the DPP. With the issue of DAP 2020, a need was felt for training on the same to officers of all three services in a joint environment. The MDP on Defence Acquisition part (DAM) is a two week duration course conducted.

Management (DAM) is a two-week duration course conducted every year. Since the course focuses on Capital Acquisition process, this course was suitably named as Defence Acquisition Management Course.

### Aim

To develop qualified 'Acquisition Professionals who can deliver and sustain efficient and responsive value chains towards planned defence capability build up.

# **Course Objectives**

Understand the fundamentals of macroeconomic issues with particular emphasis on financial planning in the Armed Forces





Understanding the nuances of Defence Acquisition Management – Organization, processes & knowledge of various financial tools for informed decision making on Capital procurement.

Acquire an understanding of issues related to logistics in the Armed Forces for optimal utilization of resources





Understanding of evolved indigenized defence ecosystem

### **Course Content**



#### **Financial Management**

- Economics of Defence An Overview
- Govt Financial System (GFS) & Financial Administration in Defence Services (FADS)
- General Financial Rules & DFPDS-21
- Time Value of Money



#### **Supply Chain Management**

- SCM An Overview
- SCM Drivers
- Achieving Strategic Fit
- Inventory Management
- Life Cycle Costing of Equipment
- Outsourcing and third-Party Logistics
- Contemporary Supply Chain Practices



#### **Capital Acquisition**

- Acquisition Org &Intro to DAP
- RFI & SQR DAP
- Cat, AON & SoC
- TEC, Trials & CNC
- Make & Innovate
- Strategic Partnership Model
- Fast Track Procedure
- IGA, FMS & Offsets
- OCPP & Lease
- Costing and Benchmarking



#### **Revenue Procurements**

- Revenue Procurement
- GeM & e-Procurement
- Contract Management and **INCO** terms



#### **Guest Talks**

- Forging India's Defence destiny with "AtmNirbhar Bharat".
- Challenges in Capital Acquisitions: Industry's Perspective.



#### **How to Apply**

- Nominations through formations as per vacancy allotted.
- For additional information contact DS Coord, CDM at dscoord.cdmap@nic.in



Schedule for 2025-26

22 Sep-04 Oct 2025

# **CDM Institutional Connects**





















**Net Assessment** Capsules & Projects at LBSNAA, NSCS

**IIMs Faculty Exch** 

FDPs & MDPs, **Indian School of Business** 

Eisenhower School (US)

**Uzbekistan Armed Forces Academy** 









#### COLLEGE OF DEFENCE MANAGEMENT

SAINIKPURI (PO)SECUNDERABAD - 500094 Telefax: +91-40-27115741 | +91-40-27111731

https://cdm.gov.in

